



November 22, 2016
Project: 16B- 1101

Mr. Jay Fang
Hawaii Ocean Plaza (LP)
1585 KAPIOLANI BLVD. SUITE 1215
HONOLULU HI 96814

Aloha Jay,

Landscape Concept Design

It is a pleasure to have met with you and to be considered for your 1362 Kapiolani project. As discussed TBU International (TBU) will provide Hawaii Ocean Plaza (LP) (HOP) with a landscape/hardscape concept plan with a total of one (1) submittal(s). TBU is to coordinate with architecture team to integrate landscape into overall project design. It is understood that our drawings is for the intent of obtaining preliminary TOD Concept approval. As such, this effort is a 'concept package' only and further work will be required before construction of design. To the extent that TOD permit is not met for reasons other than landscaping, we expect compensation of final 10% as noted in 'Scheduled of Payment C' within 10 days of denial notification. Professional renderings is not part of this proposal.

I. PROPOSED SCOPE:

TBU, will provide a Landscape & Hardscape Concept Design Package per requirement for preliminary TOD approval.

1. Concept Design:

- a) Define and design entire swimming pool area and adjacent hardscape, circulation, pathways resting areas and the like.
- b) We understand all hardscape to include all outdoor walking paths for the entire project -including concepts for gazebos.
- c) Appropriate landscape design to match new hardscape design and to define lawn, shrub, palm and trees as noted for TOD requirements.
- d) Plant list to confirm plants, spacing, size & species to be planted
- e) Related to TOD, a 'Tree Disposition Plan' is to be introduced to show existing trees to be used, removed, etc.
- f) Plans are to be accompanied with sections, elevations and or drawings to illustrate concept.
- g) **DELIVERABLES PAYMENT SUBMITTAL 2:**
 - i. Package to include plans, sections and supporting research/images
 - ii. Project to be submitted in (2) 11x17 format booklets per 'concept' examples provided.
 - iii. Digital format will be provided upon receipt of Payment Submittal 2.
 - iv. 8 working days to finish this portion of work

2. TOD Support work:

- a) After submittal of Concept, TBU is to provide adjustments/ modifications to proposed scope and as need by TOD for approval of permit.
- b) **DELIVERABLES PAYMENT SUBMITTAL 3:**
 - i. Submittals to be provided in the form of sketches, drawings, images, etc.
 - ii Format and timing as called for by TOD requests.

II. COMPENSATION OF TASKS:

1. Concept Design

Landscape & Hardscape \$ 12,000.00

TOTAL FOR DESIGN SERVICES: \$12,000.00

2. Schedule of Payments:

A. PAYMENT SUBMITTAL 1

Mobilization Fee (Upon execution of contract) 40%

B. PAYMENT SUBMITTAL 2:

Upon submittal of concept package 50%

C. PAYMENT SUBMITTAL 3:

Upon completion for revisions per TOD request 10%

D. Payment to be received prior to TBU proceeding into next billing scope with compensation to made to: TBU International
225 S. Main St.
Layton, UT. 84041

III. GENERAL OPERATION RATES:

Staff	Office	Hourly Rate
Project Designer	Utah	\$175
Junior Designer/ CADD & Office staff	Utah	\$85

If this proposal is agreeable to you, we ask that you please sign in space provided below.

Sincerely,
TBU International



Norman Harris, Owner/ President

AGREED AND ACCEPTED:

By: _____ 

Date: 11/23/2016

Print Name: Zhe Fang